

California Trial Advocacy

August 7, 2013

9:00 a.m. – 5:00 p.m.

Why You Should Attend

If you think you will ever try a case, or if you want to do better the next time you are in trial, then this is the program you have been waiting for. In this full-day program, some of the most experienced trial lawyers in California will talk about the best way to prepare and present a case to a jury. We will cover what you need to do *before* the trial begins, in limine motions, jury selection, opening statements, witness preparation, direct and cross examination, experts, and closing arguments. The training is designed for advocates with limited trial experience, but lawyers at all experience levels should benefit from this training. The panelists are noted experts in trial advocacy who have each tried multiple cases to verdict.

What You Will Learn:

- Tips for properly preparing your case for trial
- Use of deposition testimony at trial
- Tactical considerations in preparing in limine motions
- Tips on how to best use your limited peremptory challenges
- Pointers on how to prepare witnesses for trial
- Effective ways to deliver opening statements and closing arguments
- Tips for navigating the dangerous seas of expert witnesses

Who Should Attend

Lawyers who want to be well-prepared for their first trial, or lawyers who want to be better prepared for the next one.

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Program Schedule

9:00

Program Overview and Introductions

Arturo J. González

9:15

Preparing Your Case for Trial, Including Motions in Limine/Deposition Designations

If your case is not properly prepared, even the best trial lawyer will have problems. This session provides an overview of things that you need to do and consider *before* you arrive to try your case, including strategic considerations and practical tips regarding motions in limine and deposition designations. What evidence should you seek to exclude? When and how do you designate deposition testimony?

Alison M. Tucher (Moderator); Brendan P. Glackin, Robert J. Romero

10:15

Direct Examination; Trial Objections

This session will offer tips on witness preparation, how best to organize and outline your direct examinations, pointers on how to get documents into evidence during direct, and a discussion of key trial objections to make during a direct-examination.

Donald W. Carlson (Moderator); Robert S. Arns, Wilma J. Gray

11:15

Networking Break

11:30

Jury Selection

What can you say to jurors during jury selection? What do trial lawyers look for when representing plaintiff or defendant? Should you use jury questionnaires? What written questions should you submit to the court?

David H. Weinberg (Moderator); James J. Brosnahan, Jennifer L. Keller

12:30

Lunch

1:30

Opening Statements and Closing Arguments

This session covers the rules and tactics pertaining to the opening statement and closing argument. What is allowed? When should you object? What can you show the jury?

What types of visuals are most effective?

Cynthia McGuinn (Moderator); Nanci L. Clarence, Allen J. Ruby

2:30

Expert Witnesses and Getting Documents Into Evidence

How do I find the right expert? Can you exceed scope of expert report or expert deposition? How can you effectively cross-examine experts? How do you move documents into evidence and track their admission?

I. Neel Chatterjee (Moderator); Rachel Krevans, Michael J. Pérez

3:30

Networking Break

3:45

Cross-Examination; Trial Objections

This session will offer tips on witness preparation, how best to organize and outline your cross-examinations, and a discussion of key trial objections to make during cross-examination.

James Donato (Moderator); Thomas J. Brandi, Stuart Gasner, Honorable Jon S. Tigar

5:00

Adjourn

Faculty

Chairperson

Arturo J. González

Co-Chair, Litigation Department
Morrison & Foerster LLP
San Francisco, California

Robert S. Arns

The Arns Law Firm
San Francisco, California

Thomas J. Brandi

The Brandi Law Firm
San Francisco, California

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Robert J. Romero

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Allen J. Ruby

Skadden, Arps, Slate, Meagher & Flom LLP
Palo Alto, California

Honorable Jon S. Tigar

District Judge, United States District Court, Northern District of California
San Francisco, California

Alison M. Tucher

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David H. Weinberg

President
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Program Attorney: Christina Thompson